

MODERN TRAINING IN THE RESOLUTION OF INTERNATIONAL COMMERCIAL DISPUTES, DISPUTES INSTITUTE (AUSTRALIA)

ANNUAL COURSES HELD IN NORTHERN ITALY; COURSE 8 - 10 JULY 2007 OPEN FOR LIMITED REGISTRATION NOW!

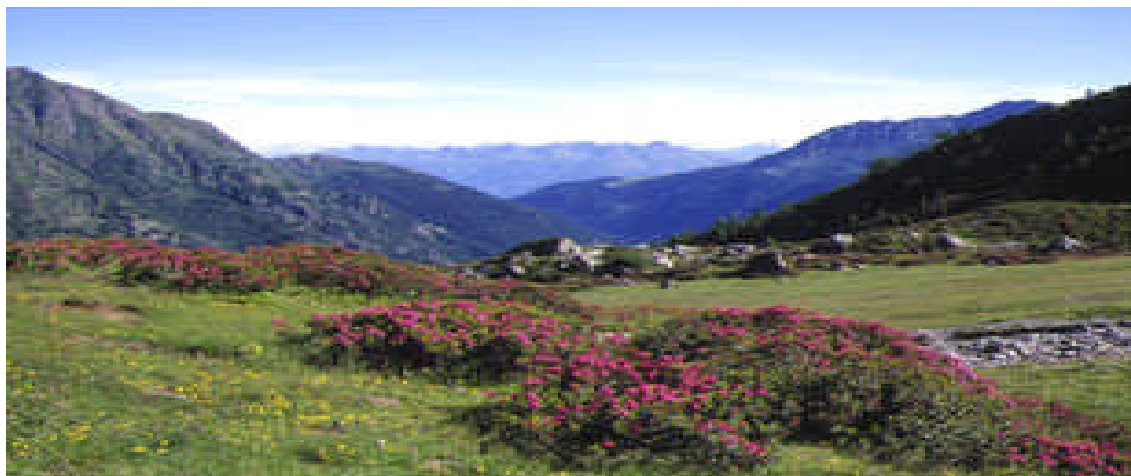
ALPE TRIVIGNO (TIRANO), LOMBARDY, ITALY, 8-10 JULY, 2007

Disputes Institute (Australia; DIA) is a boutique training institution offering modern training programs and personal coaching services in commercial dispute resolution. DIA is pleased to offer this course in conjunction with Lloyd and Associates, a specialist international mediation practice, based in Australia. This course, entitled “Principled Mediation for International Commercial Disputes” delivers proven and practical mediation techniques. It is specifically designed for a wide diversity of international professionals engaged in or considering disputes management, including engineers, lawyers/attorneys, scientists, public administrators and international project managers.

Intensive training is delivered by selected international experts with diverse experience in mediation of commercial disputes.

Due to the structure and intensity of the course program only limited registrations for each course are possible, however, DIA is pleased to announce that these 2-day intensive courses will now be conducted annually in Europe for international professionals.

In the forthcoming course from 8-10 July 2007, accredited mediation trainers, acclaimed lawyers and academics, Adjunct Professor Su Lloyd from Australia and Mr Archie Zariski from Canada, and distinguished guest presenters will convene to deliver the course in the picturesque alpine location of Alpe Trivigno, on the border between Italy and Switzerland. Su and Archie have specifically designed this course to impart a clear understanding of proven mediation principles and will actively involve all attendees in practical role-play demonstrations relevant to real-life disputes.



The course will be conducted in the English language. Fluency in written and spoken English will be necessary to fully participate in and benefit from the course.

COURSE PRESENTERS:

Accredited Instructors: Adjunct Professor Su Lloyd LLB., B.Ed., FETC., MIAMA(Australia)

Mr Archie Zariski (Canada) BA., LLB., LL.M., Grad Cert HE., C Med

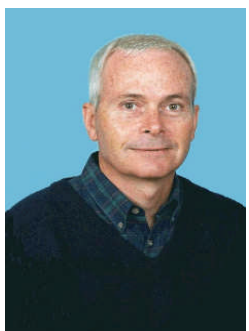
Distinguished guest presenter: Hon. Tony Beech B.Ec., LL.B (Australia)

Advisor: Dr Joseph Patroni, BSc., PhD (Italy)



Su Lloyd LLB., B.Ed., FETC., MIAMA

An Adjunct Professor at the School of Law, Murdoch University, Australia, Ms Lloyd specialises in the advancement of sophisticated methods of dispute resolution, that lead to the development of innovative and lateral solutions to complex disputes within and between national and international organisations; is a widely regarded and engaging public speaker and lecturer on legal and mediation topics; operates a specialist legal practice focusing on commercial dispute resolution in diverse industries; is a nationally accredited arbitrator and mediator; as an internationally qualified educator, designs and delivers high level customised dispute resolution training to professionals including legal practitioners, registrars and judges; current research interests include the development of dispute settlement models for intellectual property and licensing issues, and co-mediation.



Archie Zariski BA., LLB., LL.M., Grad Dip HEd., C Med

Archie Zariski is a former partner in a Canadian law firm where he practised for 15 years as a litigator. In 1991 he joined the faculty of Murdoch University Law School, Perth, Western Australia, and taught there for 14 years. While at Murdoch he created the Graduate Certificate in Dispute Resolution and lectured in the areas of dispute resolution, negotiation and mediation. Archie is the founding editor of one of the world's first electronic law journals, "E Law", published at Murdoch. As a mediator he is experienced in the areas of family, employment and community conflicts. Archie is a course leader for the mediator training course offered by the Institute of Arbitrators and Mediators Australia. In 2005 he gained accreditation by the ADR Institute of Canada as a Chartered Mediator. Archie now makes his home in Edmonton, Canada and is associated with High Clouds Inc, a dispute resolution service provider.



Tony Beech B Econ., LLB

Tony Beech is the Chief Commissioner of the Western Australian Industrial Relations Commission (“WAIRC”), Australia. Originally from the United Kingdom, Tony moved to Australia with his family at the age of 11. He holds a Bachelor of Economics degree from the University of Western Australia (“UWA”), and has had a distinguished career in Australian industrial relations at the highest level, spanning over 30 years of service. Appointed to the Commission in 1988, he became Senior Commissioner in March 2002 and Chief Commissioner in December 2004.

Tony also completed a Bachelor of Laws degree at UWA while at the Commission. He has held pivotal roles in resolving major workplace disputes in Western Australia, in almost every industry sector, and has demonstrated leadership concerning the future of industrial relations in Australia. Tony continues to be a passionate advocate of alternatives to litigation, and has made a number of public speeches supporting an expanded mediation role for the WAIRC.

He is an experienced conciliator and mediator, and is also a distinguished guest lecturer at Murdoch and Edith Cowan universities in advocacy and negotiation in employment law. Tony has a wealth of practical techniques and skills to share with course participants.



Dr Joseph Patroni, BSc., PhD

Joseph Patroni is an internationally acknowledged scientist and inventor of patented surfactant technology for the commercial production of recombinant proteins. This technology has enabled the large-scale manufacture of physiologically active proteins since 1985 and underpins the current manufacture of porcine growth hormone internationally.

Joseph has since supported the development of international linkages for the effective development and transfer of technology for over 15 years. His experience has made him a passionate promoter of mediation as an effective and economic form of dispute resolution particularly in the transfer of intellectual property. Joseph has also successfully mediated intellectual property disputes and has been actively engaged in advanced alternative dispute resolution training initiatives at the World Intellectual Property Organisation in Geneva.

INTRODUCTION

Mediation is rapidly becoming a preferred method of resolving disputes, particularly in the commercial sector, and especially where the parties may have a continuing business relationship. It is particularly attractive when compared with litigation.

The costs of litigation are often more than the legal fees paid by all parties. Time, damaged relationships, personal stress, reputation, emotional factors, unwanted publicity, are all factors that impact on the real costs of disputes and ongoing business relationships.

Mediation is increasingly applicable in the resolution of multi-disciplinary matters or where cross-cultural disputes arise in a variety of professional disciplines such as in the transfer of intellectual property. The clear benefits of modern mediation are: efficiency, confidentiality and a binding agreement between parties at the conclusion of the process. When it's settled, it's over.

COURSE DESCRIPTION

This intensive course assists professionals of diverse backgrounds to develop and enhance their negotiating skills, learn and practise a proven model of mediation that will empower them to confidently mediate disputes. Advanced analytical and communication skills are covered whilst systematically experiencing the processes used and how to apply them to arrive at dispute resolution.

Model mediation agreements are explored along with the applicable law and legal issues involved.

The course program includes detailed practical comparisons of the Harvard model of principled negotiation with alternative positional bargaining approaches. Extensive role-plays give participants the opportunity to practice as mediators in a rigorous professional environment, with expert tuition and guidance from internationally recognized practitioners and presenters.

COURSE DETAILS FOR 2007:

Dates: Sunday, 8 July - Tuesday, 10 July, 2007
(Further course dates and venues for 2008 and beyond will be advised in January 2008.)

Venue: Hotel Paradiso, Alpe Trivigno, (Tirano), Italy (see accommodation and transport options)

Course Materials

All course notes and tools, mediation case studies, research material, program and reading matter will be provided following registration and during the course in electronic form or hard copy as necessary.

Meals

Included in the course fee are welcoming cocktails on Sunday evening, lunch on Monday and Tuesday and evening dinner on Monday, celebrating some of the finest regional cuisine.

Transport

A chartered coach service is also included and will depart from Zurich Airport, Switzerland, at 1300 hours on Saturday, 7 July, 2007, to take course participants to the course venue.

Provision for accompanying persons:

DIA welcomes all accompanying persons to attend the reception and networking evening on Sunday, 8 July, 2007, without additional charge. Attendance at the official dinner on Monday, 9 July, 2007, can be arranged upon request and at a cost of AUD100.00 per person.

This course is demanding and requires participants to attend from 9am to 5pm each day, and prepare outside of course program times including analyse research material, notes and case study information. To assist accompanying persons, DIA can, upon request, arrange guided tours and associated activities for accompanying persons of the historic Valtellina region of Italy, and the Graubunden canton of Switzerland including Switzerland's only national park.

REGISTRATION: Registration application forms are enclosed and will be received at any time prior to 1 July 2007. As course registrations are limited, early registration is advisable to secure your place. DIA may decline or cancel any registration should the applicable fees not be paid when due.

COURSE FEES: For successful registrations, the full fee of AUD2,300.00 is payable by 1 July 2007. This includes a non-refundable deposit of AUD700.00 payable by 1 May, 2007. This and any other payments are refunded in full or applied to the same course in 2008 if this course is oversubscribed at the time of application.

An early bird discounted fee of AUD2,100.00 applies if full course fee payments are received before 1 May, 2007. Please pay by cheque, bank draft in AUD, or credit card.

CANCELLATION POLICY:

In the event of your cancellation or withdrawal of your registration before 1 May, 2007, the deposit of AUD700.00 is not refundable. Should you be unable to participate in the course post registration or wish to cancel your registration, upon receipt of your written request before 1 May, 2007, DIA may allow the deposit to be transferred to another application for registration by a person nominated by you or DIA may hold your deposit for your re-registration in the same course in 2008.

Should DIA receive your written cancellation before 1 June, 2007, DIA will retain the non-refundable deposit and refund the balance of any fees paid. Any late cancellation received after 1 June, 2007, will additionally incur a charge of AUD100.00.

DIA reserves the right to cancel or reschedule any course, change speakers and alter the programme content. DIA's liability is limited only to the registration fee paid.

ACCOMMODATION: Accommodation is the responsibility of the participant.

Should the course venue not cater for your needs, some other suggested accommodation venues located within 15 minutes by road from the course venue are shown below with relevant contact details.

DIA recommends that course participants quote their DIA course registration to access priority accommodation at the following venues:

Course Venue: Hotel (Albergo) Paradiso Trivigno, Italy.



Address:
Alpe Trivigno
23037- TIRANO (SO), ITALIA

Tel. +39 0342 746620

Website: <http://www.tirano.org/paradiso/>

Email: hotelparadiso@aprica.org

Single room - from €32

Double room - from €56

Hotel Bernina, Tirano, Italy.



Address:
via Roma 24/28
23037 - TIRANO (SO), ITALIA

Tel.0342 701302; Fax 0342 701430

Website: <http://www.tirano.org/bernina/>

Email: info@albergobernina.com

Rates with breakfast:

Single room from €65

Double room from €106

Hotel Valchiosa, Sernio, Italy.



Address:
via Valchiosa, 17
23030 SERNIO (SO), ITALIA

Tel 0342 701292; Fax 0342 705484

Website: <http://www.sernio.org/valchiosa/>

Email: valchiosa@libero.it

Rates with breakfast:

Single room from €40

Double room from €65

TRAVEL AND TRANSPORT:

All travel and transport arrangements to and from the course venue are the responsibility of the course participant.

International participants are encouraged to travel by air to Zurich, Switzerland, and then proceed by road or rail services to Tirano, Italy. Participants and accompanying persons may elect to use the chartered coach service provided by DIA at no charge. This service will depart from Zurich Airport, Switzerland, at 1 pm on Saturday, 7 July, 2007, and escort course participants to the course venue or nearby accommodation. To assist with arrangements, please indicate on the registration application if you intend to use this service.

Acknowledgements

Hotel Paradiso (<http://www.tirano.org/paradiso>)

Gianolini Servizi e Trasporti s.r.l (email:lucia@gianolini.it)

For further information about the course, accommodation and travel options contact the Course Coordinator:

Email: info@lloydmediation.com

Tel: 0011 61 0412 386 486

Please complete the attached registration form and return it with your payment to:

Course Administrator

Disputes Institute (Australia)

PO Box 546

COTTESLOE WA 6911

AUSTRALIA

WE LOOK FORWARD TO YOUR PARTICIPATION IN ALPE TRIVIGNO

PRINCIPLED MEDIATION FOR INTERNATIONAL COMMERCIAL DISPUTES

REGISTRATION FORM

This form becomes a tax invoice upon full payment.
ABN: 48 984 213 356

Location: Alpe Trivigno, (Tirano), Lombardy, Italy.
Dates: 8 - 10 July, 2007.

PERSONAL DETAILS (please print)

Name.....Prof/Dr/Mr/Ms/Other

Organisation.....

Address.....

Zip/Postcode Country

Telephone ().....Fax ().....

Email.....

Signature.....Date.....

Qualifications/profession.....

Have you previously served in a mediation role?.....Yes/No
If yes, please state the course name or organisation

.....and year.....

What are your expectations from this course?

Coach from Zurich Airport required on 7 July 2007 Yes/No - number of persons

Early-bird registration: AUD2,100.00 full payment (inclusive of AUD700 deposit),
before 1 May 2007

TOTAL AUD2,100.00

Full-fee registration: AUD700.00 deposit payment before 1 May 2007

AUD1,600.00 final payment before 1 July 2007
TOTAL AUD2,300.00

I enclose a cheque/ bank draft in AUD payable to Lloyd and Associates - or

Credit card details:

Type of card: Visa Mastercard

Cardholder's full name

Card number

Expiry date /

Signature

Terms and Conditions

A non-refundable deposit of AUD700.00 is payable by 1 May, 2007, to secure access to limited registration in the course. This amount will be refunded in full or applied to following year entry only if the current course is oversubscribed. DIA reserves the right to cancel or reschedule any course, change speakers and alter the programme content. DIA's liability is limited only to the registration fee paid.

The full early bird registration fee of \$2 100 AUD is payable before 1 May 2007

Upon written application before 1 May, 2007, DIA may allow a registration to be transferred to another person. DIA may also hold your deposit for re-registration in the same course in 2008.

Should DIA receive your written cancellation before 1 June, 2007, DIA will retain the non refundable deposit and refund the balance of any fees paid. Any late cancellation received after 1 June, 2007, will additionally incur a charge of AUD100.00.

Privacy Policy

We collect data for the purpose of communicating with you about this and other courses. We do not give your information to any other third party.

Please send an electronic copy by email to: info@lloydmediation.com or a hard copy of the completed registration application form by post to:

Trivigno Mediation Course
PO BOX 546
COTTESLOE WA 6911
AUSTRALIA

Inquiries:

Email: info@lloydmediation.com
Tel: 0011 61 412 386 486